

# Outgrowing Your Rental Software?

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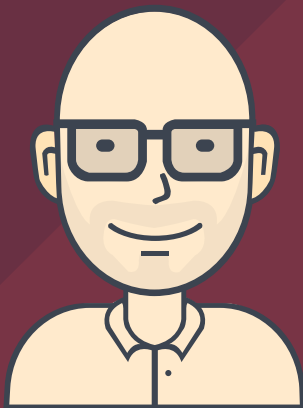
Just ask your staff!



**No one has a more informative, inside track than your employees using the company's or organization's rental and business software day-in, day-out.**

**See what these familiar faces care about and how an upgrade may help them become more efficient and productive.**

**Let's see what they think.**



## Frank in Financial Management

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Frank cares about:

*Reporting & Business Intelligence*



Problem:

*Frank has relied too long on static spreadsheets such as Excel to explain the numbers to stakeholders. He is flying blind and often takes the fall for inaccurate data.*



Solution:

*Access to and easily explained analytics, with customized reports; Frank can to easily explain current issues where the company is headed.*

2



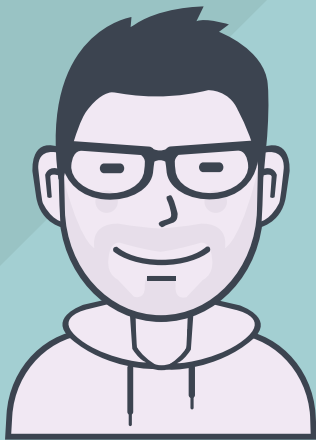
## Alicia in Accounting

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Alicia cares about:  
*Accurate Audit Trails*

- ✗** Problem:  
*Departments report their numbers only to find out they didn't have all the current, necessary information. False numbers lead to lags in sales and service.*
- ✓** Solution:  
*Complete integration across all entities; Alicia can run accurate reconciliations are easily obtained.*

3



## Otto in Operations

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Otto cares about:

*Multi-Divisional Growth and Orderly Processes*



Problem:

*Adding customer and client transactional data is difficult, and multi-company transactions must be entered manually.*



Solution:

*With one rental system that works across all departments, rekeying data is a thing of the past; Otto and others can do their jobs accurately and efficiently. Information is more readily available.*

4



## Ivy in Inventory

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Ivy cares about:

*Accuracy and Improved Customer Retention*



Problem:

*False counts and/or a lack of inventory knowledge will trigger a lag in sales and customer loyalty.*



Solution:

*Accurate inventory control is a must-have; with multiple warehouses, Ivy can track goods by location and view shipment orders. Customers stay because they get what they need.*

5



## Todd in Technology and Systems

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Todd cares about:

*Custom Software Installation that  
Addresses all Business Cases*



Problem:

*Programs must be coded and customized to very specific scenarios, and the ability to make changes in your software is a given.*



Solution:

*An always-available partner that installs the program in a workable timeframe, tests for accuracy and trains Todd's staff to ensure there are no hiccups.*

## Have you outgrown your rental or accounting software?

*ARM Software works with mid- and large-size companies and organizations to design, create and install business management software, including Automated Rental Management.*

*Let's start the conversation.*

*Contact us at 800.882.6705 or visit us online to schedule a live product demo at:*

**<https://www.armsoftware.com>**

